

RoadRUNNER Motorcycle Touring & Travel is America's only print magazine dedicated to motorcycle travel.

- A trusted brand for over 20 years
- North America's motorcycle category-leading publication
- Called the *National Geographic* of motorcycle magazines
- The only U.S. motorcycle magazine available on the newsstand nationwide
- Caters to affluent riders that are searching for new places to visit
- Motivates readers to ride more, and spend more on their passion
- Reaches 205,000+ qualified and active riders
- Available in print and digital





### **AUDIFNCE**



**Total** readership: 205,521

Rate base: 70,000

\$35.99/YR SUBSCRIPTION \$9.95 COVER PRICE **6X PER YEAR** 

#### Available in PRINT & DIGITAL

**RoadRUNNER** magazine is published 6x per year. The magazine is available by subscription and sold in bookstores and airports throughout the United States and Canada. In addition, Touring America's Backroads, a special newsstand collector's issue, is available on newsstands each fall.

**RoadRUNNER** is also available online and on iOS, Android, Nook, and Kindle devices.







## READERSHIP

The median age of our readers is **54 years** (84% male, 16% female). 88% of them are college educated and have an annual household income of \$160,500. Each year they take 4.5 multi-day trips along North America's highways and byways. They spend \$5,648 annually on motorcycle travel.

97% Prefer print

95% Use and recommend RoadRUNNER as resource

87% Save every issue

95% look for scenic beauty

85% stay in hotels, motels, or B&Bs

65% are interested in history

60% ride in small groups

55% desire to escape and explore

53% go on trips they found in RoadRUNNER magazine

Reader demographics have been compiled through a 2021 and a 2022 online survey conducted by an independent market research service.



#### **CONTACT INFORMATION:**

Mark Thomas | Advertising Director | (516) 672-3209 | mark@roadrunner.travel

## PRINT ADVERTISING IN A DIGITAL WORLD

## MARKETING SALES FUNNEL



**CONSUMER** 

**AWARENESS** 

INTEREST

**DESIRE** 

**ACTION** 

**PURCHASE** 

#### **Awareness**

The foundational and critical first step in the marketing funnel is generating awareness. Converting consumers into paying customers is nearly impossible if they don't know about your service or product.

#### Interest

Readers welcome magazines into their homes. Magazines offer a deep immersive experience, which opens readers to receiving your advertising message.

#### Desire

Neuroscience proves magazines drive direct sensory involvement by stimulating emotions and desires, which is crucial for memory and brand associations.

#### **Action**

Developing or bolstering your brand identity needs to come first before customers will take action. That's where a print campaign can help.

Readers holding a magazine are fully present, fully immersed, and singularly focused—making your advertising more memorable.

It's all about connecting. An integrated, multi-platform approach deploying digital and print always wins!

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## PRINT ADVERTISING Touring America's Backroads ANNUAL COLLECTOR'S ISSUE



### PREMIUM ADVERTISING SPACE

Each fall, RoadRUNNER publishes an annual touring guide featuring the best places to ride, eat, and stay across North America.

This high-quality special issue showcases a selection of our all-time best motorcycle tours.

It is sold exclusively on newsstands at high-quality retailers and select major airports each with premium placement.

#### **FEATURE BENEFITS:**

- On newsstand September through December
- Boosted social post to reach 118,000+ fans
- · Press release and eNewsletter to 61,000 recipients

### **EXCLUSIVE OFFER**

Limited Space Available

**Print run: 60,000** 



#### RATES AND SPECIFICATIONS:

	Rate	Bleed	Live/Trim
Spread	\$8,980	16.74" x 11.05"	16.5" x 10.81"
Full Page	\$4,990	8.49" x 11.05"	8.25" x 10.81"
Cover 2 & 3	\$5,490	8.49" x 11.05"	8.25" x 10.81"
Cover 4	\$5,990	8.49" x 11.05"	8.25" x 10.81"

All important text and artwork should be at least 0.25 inches from trim.

#### **DEADLINES:**

<b>Space Reservation</b>	6/28/2023
Material Due	7/18/2023
On Sale Date	9/19/2023

#### **ARTWORK SUBMISSIONS:**

Upload artwork to:

www.roadrunner.travel/artwork-submissions

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## 2023 TRAVEL DESTINATION GUIDES

### Special Section in Mar/Apr and Sept/Oct Issues

RoadRUNNER's special Travel Destination Guide section is a low-cost way for tourism bureaus and hospitality organizations to reach our affluent audience of motorcycle travelers.

Our publication has a nationwide readership of 205,521 (and growing) that travels over 6,138 miles per year—at least four trips averaging 6.2 days each. They're all looking for great places to plan their next tour. Our readers will travel long distances to seek new destinations.

They dine, stay, and play in your backyard—make sure they consider your region next!

#### DATES AND CLOSINGS:

	Reservation Deadline	Material Due	On Sale Date
Mar/Apr '23	1/10/2023	1/17/2023	2/28/2023
Sept/Oct '23	7/5/23	7/11/23	8/22/23
Mar/Apr'24	1/9/2024	1/16/2024	2/27/2024

<sup>\*</sup>Editorial calendar subject to change

#### **AD DIMENSIONS:**

Sizes (w x h)	Bleed	Trim/Live
Full	8.49" x 11.05"	8.25" x 10.81"
2/3 H		7.28" x 6.26"
2/3 V		4.76" x 9.45"
1/2 H		7.28" x 4.59"
1/3 H		7.28" x 3.07"
1/3 V		2.27" x 9.45"
1/3 SQ		4.76" x 4.59"
1/4 V		3.50" x 4.59"
1/6 H		4.76" x 2.16"
1/6 V		2.27" x 4.59"

#### TRAVEL DIRECTORY RATES:

	1X	2X
Full	\$4,255	\$3,915
2/3	\$3,309	\$3,035
1/2	\$2,295	\$2,168
1/3	\$1,775	\$1,675
1/4	\$1,385	\$1,313
1/6	\$925	\$898

<sup>\*</sup>These rates are exclusive to the Travel Directory section and only available in select issues. All rates are net. Agency commissions must be added to our quoted rates.

#### CONTACT INFORMATION:

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## PRINT ADVERTISING

# **CUSTOM OPPORTUNITIES**

Our professional team offers advertising options tailored to meet your needs and optimize ROI. Rates for custom programs available upon request.



#### **COVER SHEET**

Polybag your single-page (front and back) custom sheet with the magazine.



### ONSERT

Polybag your catalog or marketing material with the magazine.



#### **INSERT**

Include your marketing material inside the magazine.



#### **BLOW-IN**

Insert your card with the magazine.





#### **TOUR MAP**

Promote your region with a customized tour map, including routes, sights, hotels, and businesses along the way. Our cartographers and journalists help you create a map that brings riders and guests to your area.

# DEADLINES, RATES & SPECS

DEADLINES	Reservation Deadline	Materials Due	On Sale
Jan/Feb '23	11/1/2023	11/8/2023	12/27/2023
Mar/Apr '23	1/10/2023	1/17/2023	2/28/2023
May/June '23	2/28/2023	3/7/2023	4/18/2023
Jul/Aug '23	5/1/2023	5/8/2023	6/20/2023
Sept/Oct '23	7/5/2023	7/11/2023	8/22/2023
<b>Touring Issue</b>	6/28/2023	7/18/2023	9/19/2023
Nov/Dec '23	9/5/2023	9/12/2023	10/24/2023
Jan/Feb '24	11/3/2023	11/10/2023	12/26/2023

<sup>\*</sup>Inquire about rates and details for our newsstand special, Touring America's Backroads.

#### **SPECIFICATIONS**

Sizes w x h	Bleed	Trim/Live
C 2,3,4	8.49" x 11.05"	8.25" x 10.81"
Spread	16.74" x 11.05"	16.50" x 10.81"
Full	8.49" x 11.05"	8.25" x 10.81"
2/3 H		7.28" x 6.26"
2/3 V		4.76" x 9.45"
1/2 H		7.28" x 4.59"
1/3 H		7.28" x 3.07"
1/3 V		2.27" x 9.45"
1/3 SQ		4.76" x 4.59"
1/4		3.50" x 4.59"
1/6 H		4.76" x 2.16"
1/6 V		2.27" x 4.59"
1/9 V		2.27" x 2.97"

All important text and artwork should be at least 0.25 inches from trim. No bleed or crop marks on sizes smaller than full page.

PRINT RATE	ES <sub>1X</sub>	3X	6X
Cover 2	\$9,646	\$8,910	\$8,240
Cover 3	\$9,131	\$8,395	\$7,725
Cover 4	\$10,161	\$9,425	\$8,755
Spread	\$14,956	\$13,596	\$12,360
Full	\$8,101	\$7,365	\$6,695
2/3	\$5,408	\$4,913	\$4,481
1/2	\$4,051	\$3,682	\$3,348
1/3	\$2,742	\$2,493	\$2,266
1/4	\$2,057	\$1,869	\$1,700
1/6	\$1,496	\$1,360	\$1,236
1/9	\$997	\$906	\$824

**Terms**—All rates are NET. Payment is due 30 days from invoice date. Agency commissions must be added to our quoted rates.

### **PRODUCTION**

- All files must be a minimum of 300 dpi, CMYK.
- Preferred file type: PDF
- Preferred PDF settings:
  - For **full page or spread with bleed**, use PRESS settings with .125 inches of bleed, no crops or registration.
  - For all other sizes, use PRESS settings, no bleed, no crops or registration.

Production Charges: Ad creation rates are \$95/hr. This rate is subject to change without notice, so contact the publisher for a quote. Agency commissions will not be given on production charges.

#### ARTWORK SUBMISSIONS

www.roadrunner.travel/artwork-submissions

### **PRESS RELEASES**

Send press releases to: pressrelease@roadrunner.travel

#### **PRODUCTION & ADVERTISING INQUIRIES**

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## WEBSITE

### PROMOTED WEBSITE EDITORIAL

Reach our website audience with your own or custom created organic copy.

Either submit your own copy or ask skilled RoadRUNNER wordsmiths to write about a new product, service, or destination along with captivating images and/or video.

Your promoted website editorial will be pinned to the top of our website for a month, and be sent via email, and shared on Facebook.

#### SPECIFICATIONS:

Text: 750-1,000 words maximum 10 photos Photos:

#### RATES:

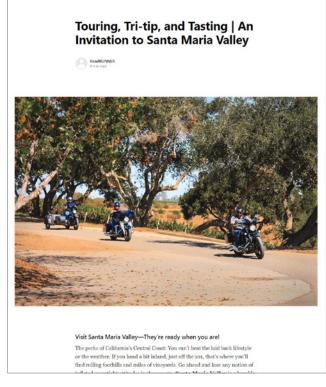
- \$3,300 supplied
- \$4,500 we write

#### **FACEBOOK**





#### **WEBSITE**



#### **EMAIL**





## Visit Santa Maria Valley—They're ready when

The perks of California's Central Coast: You can't beat the laid back lifestyle or the weather. If you head a bit inland, just off the 101, that's where you'll find rolling foothills and miles of vineyards. Go ahead and lose any notion of inflated or uptight attitudes in these parts. Santa Maria Valley is a

#### CONTACT INFORMATION

## NEWSLETTER





#### WEEKLY NEWSLETTER

Every Wednesday we publish a popular and engaging newsletter with Title Sponsorship (at the top) and Banner (between content blocks) advertising opportunities. The newsletters feature travel and motorcycle content catering to affluent riders looking for new places to visit.

#### TITLE SPONSORSHIP "TOGETHER WITH":

Your logo with a short paragraph at the top of our fresh and content-rich newsletter

\$1,500 / month (4 newsletters)

#### **NEWSLETTER BANNER:**

**SPECIFICATIONS:** 800px wide by 300px high

<1MB, JPG or PNG

\$1,250 / month (4 newsletters) RATE:



#### **CUSTOM NEWSLETTER**

Reach our newsletter subscribers with a dedicated message. We will email your message on your behalf. You can opt to supply your own text or you can employ our talented journalists to write text around a certain topic. You can also sponsor one of our ready-to-go longform journalism emails.

Limited opportunities available.

Placements include title sponsorship logo and two banners.

RATE:

\$3,000 per campaign

**CLICK FOR EXAMPLE** 

#### Touring, Tri-tip & Tasting | Plan Your Trip to Santa Maria Valley



#### Visit Santa Maria Valley-We're ready when you are!

festyle or the weather. If you head a bit inland, just off the 101, that's where you'll find us, wrapped in rolling foothills and miles of vineyards. Go ahead and lose any notion of inflated or uptight attitudes in these parts. Santa Maria Valley is a humble destination where out-of-towners are treated like family. Our hospitality is what we're known for, and our dimate continues to draw visitors year-round. With a daily average of 70 degree temps, it's a biker's paradise. Just wake up, head out and take it easy along California's Central Coast and Highway 101. Get lost in the and scape from Nipomo just north of Santa Maria, to Los Olivos to the outh and along the 166 from east to west. In these wide-open spaces. you'll be quick to agree Santa Maria Valley is simply a great place to ride



#### Wheels & Meals

Pack your appetite

We hope you come hungry—in Santa Maria Valley, we've got the grub and the locals who love to feed a crowd, if you're looking for the closest place to find good barbecue, tacos or a central coast craft beer (heck, how about all three() a delicious meal is just around the corner. Get the lay of the land and choose your next pit stop with this handy guide. >> <u>Download our</u>

#### Pair your next tour with Santa Maria-Style barbecus

anta Maria-Style barbecue is a 150-year-old tradition born on ti



**CLICK FOR EXAMPLE** 

## **CUSTOM VIDEO PRODUCTION**



People like stories not infomercials. Let our professional team of producers, filmmakers, and journalists create a compelling motorcycle travel video to drive more visitors to your region.

We will work with you to create curated routes to include all of the stops you want to promote and feature along the way.

These travel videos will showcase motorcycle riders getting out there and having fun in your area. We will handle everything from planning to post-production.

#### PROMOTIONS THROUGH ROADRUNNER:

- 10-15-minute video uploaded to RoadRUNNER's YouTube Channel (8,110 subscribers)
- 30-second video optimized for social media
- Featured on www.roadrunner.travel
- RoadRUNNER's dedicated video email series (61,000 recipients)
- Facebook page (118,000+ followers)

#### YOUR PROMOTION OUTLETS:

You will receive the video file to upload to your own channels as well.

#### **VALUE ADDED:**

As part of the package, you will receive a full-length touring editorial feature in RoadRUNNER magazine (205,521 readers). Format and size at publisher's discretion (determined by geographical location and available space).

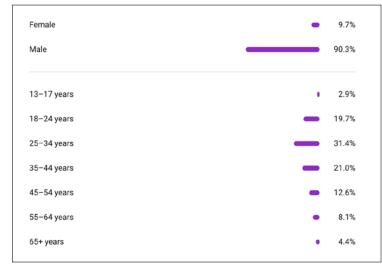
#### RATES:

Tier 1:	"Brought to you by"	\$16,500
	Logo at the beginning and the end of the video.	
Tier 2:	Product showcase	\$3,800
	Organic inclusion into the video's storyline.	





#### CHANNEL AUDIENCE



Metrics estimates are provided by YouTube.

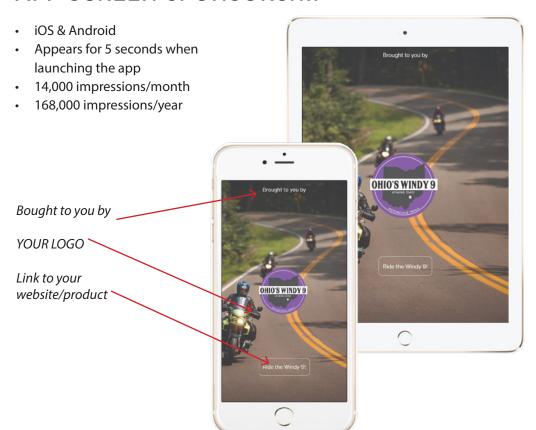
Final video cost TBD.

**CONTACT INFORMATION** 

## **MAGAZINE APP**



### APP SCREEN SPONSORSHIP



#### RATES:

- \$9,800 for 12 months
- \$6,500 for 6 months
- \$1,800 for 1 month

#### **SPECIFICATIONS:**

**Sponsor Logo:** This is the image for your sponsor screen. Requirements: 1200 x 600 px, transparent background, PNG, maximum 1 MB.

**Background Type:** The background to appear behind the sponsor logo. Options: single color, two-color gradient, image.

Background image requirements: 2732 x 2732 px, JPG, maximum 1 MB



## SOCIAL MEDIA



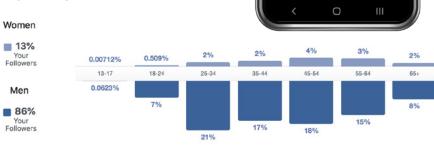


## FACEBOOK -**SPONSORED POSTS**

Reach our Facebook fans with a sponsored post featuring your company. Ideal to promote your products or services. Advertiser to supply at least one photo or video, and text.

RATE: \$400 per post

#### **AUDIENCE**



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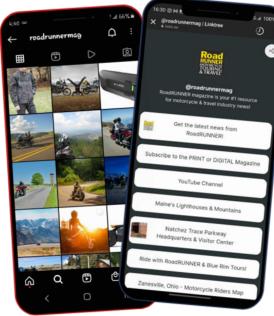
Liked by she braaps and 72 others



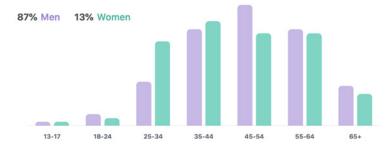
## **INSTAGRAM** -**SPONSORED POSTS**

Let us share your best photos on our IG. We'll add you to our "link in bio" for a month.

RATE: \$200 per photo



#### **AUDIENCE**



#### **CONTACT INFORMATION**